

The logo for Supply & Apply is centered in a circular emblem. The emblem has a white outer ring with a gold inner ring containing a repeating pattern of small squares. The text 'SUPPLY & APPLY' is written in a gold, serif font, with a trademark symbol (TM) to the right of 'APPLY'. The background consists of a blue field with a large orange circle behind the emblem. Several curved film strips, colored in blue and gold, are scattered across the background.

SUPPLY
& APPLY™

DOMESTIC • COMMERCIAL • INDUSTRIAL



BUSINESS, ADMINISTRATIVE & CONTACT INFORMATION

Supply & Apply (Painting Division of Omega Paints Pty Ltd)
ABN: 85 073 192 104

Tel: 1300 E-PAINT (372 468)

Fax: (02) 9832 8888

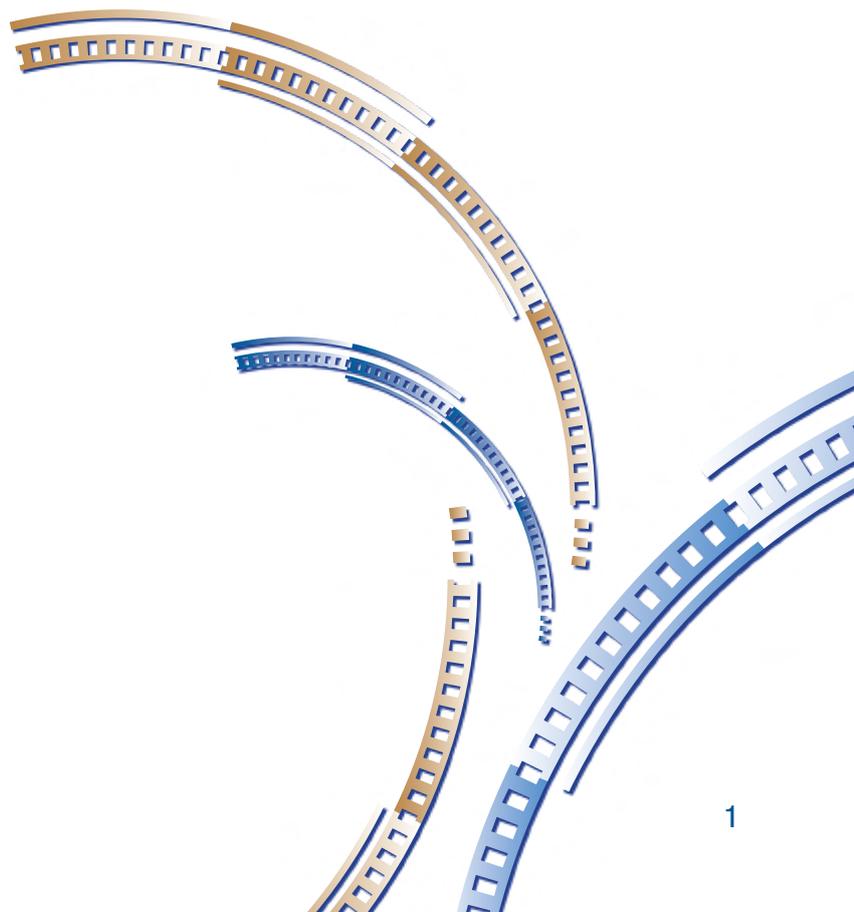
Email: info@omegapaints.com.au

Head Office: 111 Kurrajong Avenue, Mount Druitt NSW 2770

omegapaints.com.au

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HISTORY

Established in 1987, the company then known as Omega International Coatings Pty Ltd; was a small light industrial paint company based in Sydney. Its only manufacturing facility was in Mount Drutt, NSW which produced industrial paints, varnishes and thinners.

Omega International Coatings Pty Ltd continued its exponential growth and in 2007 acquired Apco Coatings (subsidiary of multinational paint manufacturer Asian Paints) and then broadened their scope into automotive, decorative and specialty paints.

From a production capacity of 100 tonnes/week and sales turnover of around \$14 million in 2011, the company has come a long way to further expand operations by entering into the paint service and applications sector. After acquiring paint contracting company Omega Painting Pty Ltd in 2011, the group revamped their marketing image under one simple banner "Supply & Apply"(S&A).

Today Omega, having solely used and developed the name and trademark Omega Paints and all its variants in Australia, is a household name in paint. With the Head Office still in Sydney, the company manufactures and markets a range of decorative and industrial paint products and application services under various product brands. Its operations spread across the length & breadth of the country. There are two manufacturing facilities in Australia as well as distribution centres, and several regional and area offices.

Omega Paints has clearly demonstrated its commitment to Australian consumers for over 25 years by offering its varied range of high performing quality products backed by the highest level of customer service. The company's high ethical standards in business dealings, and its on-going efforts in community welfare, make Omega Paints Pty Ltd a responsible corporate citizen. While the company's decorative and industrial paints continue to gain an increasing market share, Omega as an organisation has managed to achieve sustainable competitive advantage through innovations, the desire to excel and by creating a winning culture.





Previously:
Old Omega Head Office



Now:
Omega Head Office

What is Supply & Apply?

Omega has been manufacturing industrial and household paints for over 25 years. With a strong understanding and knowledge of the coatings industry, we are dedicated to producing the best products in market.

In 2011, Omega opened a paint services division to provide Australia with a fresh new concept of Supply & Apply. We have liaised with countless tradesman over the decades and have created the best service team.

Why Choose S&A?

Omega manufactures superior paints from its raw material stage all the way to the paintbrush on the wall. Not only is this a cost-beneficial solution for the consumer but also ensures complete warranty on any project, preventing the blame game between manufacturers and applicators when problems arise.



STRATEGY

Vision Statement

Become a household name for every Australian.

Mission Statement

It is the mission of Supply & Apply to provide for individuals and organisations, while fulfilling their needs at the right price. Our teams of specialists are trained to inspire, educate and problem-solve in any situation.

Values

For customers who value an expert's opinion and are seeking paint specialists who can be trusted to recommend the right product and service solutions for any type of project. S&A offers helpful personnel who are trained to provide utmost professionalism and quality in their work to match consumer needs and assurance of satisfaction.

OUR SERVICES:

Domestic

S&A has guaranteed to deliver a superior standard of service for over 25 years. Our dedicated team of experts appreciate the pride a homeowner or builder takes in a home and we approach each individual project with the professionalism and friendly approach they deserve.

We value our customers and only choose to use premium paints, either ours or another leading brand.

Commercial

S&A understands the stresses and tight timeframes that are coupled with running a successful business. That's why we do our best to meet your professional painting needs in a timely fashion and to a reasonable budget. Our rates are not only better than what our competitors can offer, but we also have a payment term option where businesses can pay in installments to suit their business schedule. We also offer a five-year workmanship warranty on our service for peace of mind.

We happily adjust our painting working hours to accommodate the running of your business. Our aim is to avoid any disturbances to daily business practices while our painters continue to get the job done. We value our customers and only choose to use leading paint brands to ensure they receive the best.



Industrial

Industrial painting is one of our specialties. We pride ourselves on the fact we are licensed industrial applicators with the ability to conduct any project; no job is too large or too small.

We value our customers and only choose to use leading paint brands to ensure they receive the best. Best of all, we are heavily connected with other paint manufacturers which means we receive all material at minimal rates. This allows us to beat competitor pricing and pass on the savings to you without compromising on quality.

Our industrial painting projects include the following services:

- Abrasive sand blasting
- Removal of hazardous coatings
- Removal of lead paint
- Removal of old coatings on heritage listed buildings
- Old steel structure and tank refurbishment
- New steel structures and tanks
- Reconditioning used plant and equipment
- Removal of defective coatings
- Pressure cleaning and building façade cleaning
- Clean and provide non-slip coatings to floors
- All protective coatings

Business Competitiveness

Through a strong rapport we have established with paint manufacturers over the decades, S&A have been able to secure the best rates for materials compared to any other paint contractor.

Qualifications

- Blue Card (Safety Awareness)
- White Card
- Trade Qualified
- Member of Master Painters Of Australia (MPA)
- Police Clearance
- Lead Removal Certification
- Enviropainter's Accreditation
- Fully Insured (Public Liability & Worker's Compensation Insurance)
- Home Warranty Insured
- Working at Heights Certification
- ISO 9001/2008 Quality Assurance Certification (DNV)
- APAS Approved
- APMF Members

Service Pledge

Our priority is based on keeping within our clients' budget and completing projects within a timeframe that doesn't compromise on quality.



PROPERTY SERVICES

Our Senior Project Managers conduct onsite visits to assist you with the selection and most appropriate product and colour solution. Following a thorough inspection of all existing coatings and substrate types, a full condition report will be provided, including any areas that need repair.

Detailed Coatings Specifications

S&A will prepare comprehensive coatings specification for all areas requiring painting or repainting. We will also advise of any areas that require special preparation prior to painting and indicate if any remedial work is necessary.

Reliable Site Support & Services

S&A will recommend reputable contractors if required for out of scope work. Site visits can also be carried out by arrangement to ensure that selected contractors continue to meet the specified performance standards.

Warranties

S&A can offer a detailed Coatings Material Warranty in conjunction with paint manufacturers to cover all paint and coating requirements. Details on how to care for painted surfaces and long-term maintenance needs will be included within any Coatings Material Warranty.

CORPORATE SERVICES

S&A's one-stop-shop facility for corporates provides single source access to Australia's most trusted brands. We have a sound knowledge of interior and exterior decorative, texture and powder coatings as well as woodcare stains and varnishes.

Corporate Colour Establishment

S&A Corporate Services can assist you in corporate colour accuracy and uniformity. Our colour experts can scientifically match your corporate colour needs with our rigorous quality systems ensuring adherence to approved colour standards.

Tailored Coating Specifications

We can tailor any project to client specific coating systems that set clear and concise guidelines in collaboration with major paint manufacturers. Coating selection decisions are based on known product performance parameters and expectations to achieve desired performance outcomes before construction commences. S&A offers direct technical assistance to clients, removing any uncertainties regarding quality and performance.

Quality Products & Systems at Competitive Prices

Our extensive offering of quality and performance levels across the entire service, enables us to specify the most cost-effective and technically appropriate product for every project stage.

Warranties

Property owners, developers, builders and specifiers can be assured that S&A stands by its workmanship quality and performance. The project wide Coatings Material Warranty demonstrates our commitment to providing the desired outcome.



PROJECT PORTFOLIO

S&A Improves Property Value

Division: Domestic Region: Killarney Heights, NSW

The Killarney Heights Domestic Project was undoubtedly a contract to remember. S&A were approached in 2011 to revamp the image of the house and aid in the upcoming auction the following week.

With colour consultants, colour matchers and surface coatings specialists working around the clock, S&A chose to bring out a more fitting look for the surrounding area.

A team of twelve S&A painters successfully completed the entire interior and exterior repainting, restoration and roof repair in four days.



Before



After

Race Against Time

Division: Commercial Region: Wetherill Park, NSW

Agito Group Australia are plant relocation specialists operating across Australia. In 2012 they approached S&A to assist in repainting the entire interior and exterior warehouse and factory within nine days of the new tenant lease commencing.

Tactful project planning allowed S&A to effectively attack the task at hand with the presence of electricians, builders, removal specialists and other contractors.

Sixteen S&A painters diligently followed the architect's colour scheme to complete internal repainting, structural steel protection, roof repainting, 2-Pack Polyurethane, line marking, tile sealing and exterior repainting.



Before



Before



After



After

Swiftly Renewing Thrifty

Division: Commercial Region: Darlinghurst, NSW

S&A have been a preferred supplier and applicator to Thrifty Rental Australia since the 2011 debut project in Darlinghurst.

Four S&A specialists were sent to treat graffiti damages, patching, sealing and revitalize the entire external establishment.

S&A decided to have in-house colour matchers create a 99.5% match of the famous Thrifty Blue and incorporate this into the base colour.



Before



After

Maximum Security Energy Plant

Division: Commercial Region: Norwest, NSW

In 2012, popular energy provider Aemo Australia approved S&A as their designated supplier for coatings maintenance. S&A developed a project completion schedule under the rigid time frame, security clearance obstacles and various other business operation variables.

A total of eight S&A staff members completed the repainting of the internal building in three days.



Before



After

Australian Coatings for German Machinery

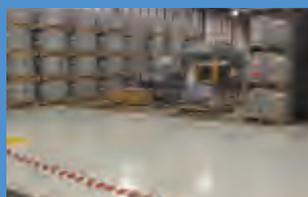
Division: Industrial Region: Glenmore Park, NSW

NCI Holdings Ltd (Pacmetal-Services) assigned S&A in 2012 to complete onsite industrial two-pack epoxy spraying of all their press machinery, line marking and epoxy floor coatings.

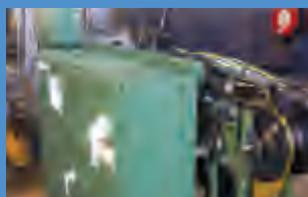
The three-week project involved various complications and also tested S&A's dynamic response to solving problems, whilst keeping within budget and timeframes, including rust repair, concrete cancer treatment and grinding.



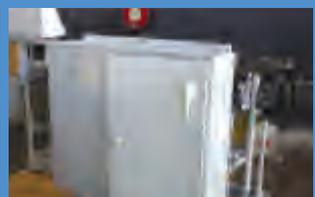
Before



After



Before



After



Thank you for taking the time to go through our company profile.
For any questions or comments, please feel free to contact us.

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